Woodford County Chamber of Commerce Member Benefit Guide

2021

Together we're creating the best place to live, work and play!





Member Benefits Guide

- Chamber Member general benefits
- Chamber Event Guide
- Chamber Affinity Groups
- Chamber Monthly Networking
 Opportunities
- Membership Opportunities
- Meet your Chamber staff and board!



General WC Chamber Membership Benefits



Full access to Chamber Concierge

Chamber Concierge is a strategic connection offering for networking, business development, strategic consultation with your Chamber President to build relationships in the business community, develop a marketing plan based on benefits available and membership orientation for your staff.



Membership Directory Listing

Your business/organization will be marketed in all membership directory locations in both print and digital assets.



Chamber Events

Full access to all Chamber events year-round. Membership discount rates apply to any additional paid Chamber events.



Chamber Member Discounts

The Woodford County Chamber provides member to member discounts along with bulk participation member benefits such as health insurance for businesses and allied partnership discounts to businesses such as Staples among others through KCCE and the Kentucky Chamber of Commerce.



Full access to Affinity Groups

The Woodford County Chamber offers multiple affinity or small groups that all members are eligible and open to join. A full list of those groups are available in this booklet.



Marketing and Promotion

The Chamber offers marketing and promotion of its membership to the community, region and membership wide. See membership levels for full details.



Membership Advocacy

The Chamber is positioned to be a voice to local, state, and federal leaders through being united in issues related to economic impact to ensure a thriving business environment in Woodford County.



Member Education

The Chamber offers ongoing membership orientation, training, educational seminars/webinars and other Town Hall style meetings to equip the membership with the knowledge and information they need to know from the community.

General WC Chamber Membership Benefits



Ribbon Cutting Ceremony + Business Launch Package

The Woodford County Chamber offers a business launch package as well for new members. This includes a business relaunch, grand opening/re-opening or expansion.

The package includes a membership e-blast launch, social media posts on Twitter, Instagram and Facebook and an ad in the Woodford Sun.

This package also includes a ribbon cutting ceremony at the location of choice.



Workforce Development

The Woodford County Chamber offers a variety of ways to support businesses with their HR best practices, recruiting, onboarding, retention and upskilling/reskilling through partnerships with the School System and Higher Education Institutions in Woodford County and the region.



Leadership Development

The Chamber offers a variety of opportunities for you and your staff's professional and leadership development such as Leadership Woodford County and other education seminars and trainings.



Economic Development

The Chamber offers a full economic impact program promoting economic development, strategic planning, and campaign in conjunction with Woodford County's Economic Development (EDA) and County/City Leadership in Woodford County, Versailles and Midway. This efforts works closely with influencer and regulatory groups such as P&Z to educate and inform.

Chamber Event Guide- EXAMPLE of past year

2020 Events Ask us for a 2021 event calendar or visit our Facebook

Other events we hosted:

- Retail Showcase with VMA/MBA and Tourism
- Restaurant Week in November
- Virtual Job Fairs
- KY Chamber Legislative Preview
- Ribbon Cuttings
- Halloween Pumpkin Contest
- Versailles Christmas Open House

& More!

2020 EVENT CALENDAR EXAMPLES FROM THE PAST YEAR

Virtual Job Fair	June 29, 2020
Town Hall- Mayors & Judge Budget 2020-21 Discussion	July 15, 2020
Town Hall - Senior Living and Aging	August 20, 2020
Town Hall- Frontier Nursing	August 23, 2020
Chamber Golf Scramble	October 16, 2020
Women in Business Happy Hour at The Kentucky Castle	November 19, 2020
Job Fair (in person)	November 16, 20201
Women in Business Monthly	Second Wednesday of each month at

8:30am

events

2020-21 Proposed Events

2021 PROPOSED ADDITIONAL EVENTS

New! Events Proposed in 2021

Awards 2020 Luncheon

Candidate Forum

Woodford County Arts, Culinary and Heritage Festival

Continued Education Seminars - Business Bootcamp (monthly)

Town Hall Meetings - Discovering Woodford County (Monthly)

The Woodford County Chamber of Commerce hosts an annual job fair and other recruitment, retention and workforce development initiatives for the employers of the Chamber.

We continually host job openings and job seekers on our website.

Job connectivity with the WC School System and higher education institutions is also a function of the Chamber.

Due to COVID-19, in 2020, the Chamber will host a virtual job fair June 29th via Zoom.

RED TIE GALA

The Woodford County Chamber of Commerce hosts an annual Red Tie Gala as a fundraiser through an auction and an evening of fun and social networking for our members with music, entertainment and delicious local bites and sips!

This event typically happens in November of each year.

TWILIGHT FESTIVAL

The Woodford County Chamber of Commerce's Twilight Festival is an annual festival in downtown Versailles typically held in August of each year in promotion of the local businesses and supporting the arts, entertainment and local food and beverage industries.

This festival typically brings in over 7,000 visitors.

2021 date: August 21, 2021

Downtown Versailles

Goals for 2021: Handcrafted Market, KidZone, Court Street Cafe, Live music all day, art displays all day and more!

GOLF SCRAMBLE

The Chamber golf scramble takes business to the greens with a focus on business development, networking and having fun! This is a great event to meet new folks, promote your business and reward your customers/staff.

June 18, 2021
The Woodford Club Golf Course
2 tee times, all day event this year!

See flyer for registration and sponsorship information.

AWARDS LUNCHEON

The Woodford County Chamber of Commerce will host an inaugural Awards Luncheon promoting all of the Chamber businesses for the year and awarding businesses for their achievement in:

- Business Impact Award By Citizens Commerce Bank!
- Member of the Year Award
- Tourism Achievement Award by Commonwealth Credit Union!
- New Member of the Year Award
- Legacy Award
- Small Business Award by PNC Bank!
- Outstanding Farmer Award By WC Ag Ext!
- Distinguished Farmer of the Year by WC Ag Ext!

This is held in conjunction with the Leadership Woodford County graduation in future years when LWC starts back up!

Award Sponsorships are: \$1,500 each

- First right of refusal in years to come.
- Opportunity to present the award and say a few words about your business.
- Business Name on award itself
- Photo with the award winner submitted to the newspaper and on social media.

This is a GREAT way to showcase your brand!

Awards Luncheon

Chamber Event Guide- Other Events

TOWN HALL EVENTS

Town Hall events are updates from community, regional and national leadership on state of the union, updates and membership events as a whole.

CONTINUED EDUCATION SEMINARS

Monthly Educational seminars on topics related to starting, sustaining, and thriving business and professionals such as marketing, sales, networking, diversity training, and more.

CANDIDATE FORUMS

In election years, the Chamber offers informational candidate forums to educate the public on the office and candidate(s).

MEMBERSHIP ORIENTATION

The Chamber offers a membership orientation for members, their staff and colleagues who want to learn more about the Chamber, our mission, and benefits they can utilize.

Town Hall Annual Sponsorship: \$250/Month for 1 Town Hall. Opportunity to introduce speaker on each meeting and talk about your brand.

Continued Education Seminars are \$250 monthly. Opportunity for the business to introduce the topic and be on the planning committee.

Candidate Forums and other promotions in the way of election awareness and education to the community are not sponsored.

Membership Orientations are FREE to attend and happen quarterly for all businesses to join in virtually. In person if activity resumes as normal.

Chamber Affinity Groups -Confirmed 2020

SMALL GROUPS JOINING TOGETHER
WITH LIKE PROFESSIONAL
INTERESTS TO FURTHER BUSINESS
IN WOODFORD COUNTY.

Women in Business (WIB) is a committee of the Woodford County **Chamber of Commerce whose purpose** is to support, promote, and empower the women who live or work in Woodford County. Our mission is to empower business women to achieve success on their own terms by providing opportunities for women to connect with and support each other. We work collaboratively to offer programs that contribute to the personal and professional development of our members and foster valuable connections with each other, both socially and professionally.

WIB meets the 2nd Wednesday of every month from 8:30- 9:30 a.m at different women-owned or women-operated businesses around Woodford County. Locations for WIB meetings are posted in the Chamber newsletter, on the Chamber website and in the Woodford Sun. **Women are encouraged to bring their own morning beverage and join us, with no judgement, whenever it suits their schedule.

Women in Business

Important Dates:

Second
Wednesday at
8:30am

Group Champions:
Lisa Johnson & MacKenzie Hanes
Chamber baord rep: Elizabeth Pitchford

Women in Business (WIB) Networking Extras are opportunities for the group to do outside networking and to explore different parts of Woodford County and Woodford County women owned businesses!

Our presenting sponsor of these quarterly events starting November 19, 2020 is PNC Bank.

Other sponsors of this program are to date:



Title Sponsorship: \$2,500

Quarterly Host Sponsor:

\$500

x 4 opportunities per year.

Women in Business

Networking Extra Hours presented by



Important Dates:

January 2021
March 2021
May 2021

Group Champions:
Lisa Johnson & MacKenzie Hanes
Chamber baord rep: Elizabeth Pitchford

Chamber Affinity Groups -Proposed 2021

SMALL GROUPS JOINING TOGETHER
WITH LIKE PROFESSIONAL
INTERESTS TO FURTHER BUSINESS
IN WOODFORD COUNTY.

Emerging Leaders of WC is a professional group of up and coming leaders who are looking to build relationships, network, learn all while having fun in an environment that is relaxed.

The group will participate in goodwill and volunteer activities for the community regularly serving and solving different needs in our community.

Opportunities to Sponsor:
Presenting Sponsorship: \$2,500

Professional Development Sponsor: \$750

Networking Sponsor: \$750

Host Sponsor: \$500

Emerging Leaders Program

A 2021 BRAND NEW
PROGRAM FOR THE
WOODFORD COUNTY
CHAMBER OF COMMERCE!

PRESENTED BY:



Host Sponsor:



Important Dates:

Kickoff: Feb 23, 2021

**Schedule Set. Ask Emily for full details!

The Chamber HR professional group is designed to be a small group that helps local businesses focus on their greatest asset, their people. You do not have to be in HR to join the group as it's designed to be a shared best practices group, networking, informational on certifications, upskilling/reskilling, recruiting, retention, promoting and otherwise related to HR in the business community.

Sponsorship: \$2500 annual sponsorship

HR Specialists

A 2021 BRAND NEW
PROGRAM FOR THE
WOODFORD COUNTY
CHAMBER OF COMMERCE

Important
DatesComing Soon!

Group Champion:

Jackie Cecil

The Woodford County Executive
Leadership Roundtable is designed
for C-suite, executives in
Woodford County as a way to
share best practices and address
issues that "keep you up at night".

This exclusive group meets
quarterly with community
leadership and leaders who impact
tourism, economic development,
strategic planning and otherwise
based on the needs of the group.

\$7,500 Commitment.

Partial to Economic Development

Fund and partial to Chamber

Membership.

The Economic Development Fund will be used for a common good agreed upon by the group.

Executive Leadership Roundtable

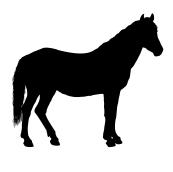
A 2021 BRAND NEW
PROGRAM FOR THE
WOODFORD COUNTY
CHAMBER OF COMMERCE

Important
Dates-

Jan 2021-DONE! Next up- April 2021

> Group Champion: Emily Downey

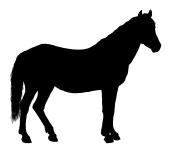
Ongoing Monthly Chamber Networking Opportunities



Monthly Lunch and Learns

The Chamber hosts monthly lunch and learns where Chamber members have the opportunity to present as subject matter experts on topics of relevance and their business. See package opportunities for membership levels with this option. Monthly Lunch and Learns are typically at the business or at a partner business to showcase their space and the County!

Sponsorships: \$250 + Food and beverage Costs



Monthly Chamber Coffee Connections

The Woodford County Chamber hosts monthly Coffee Connections designed for networking and business development in a relaxed atmosphere for all Chamber members to come and enjoy. Sponsorship of a Coffee Connection available where your business can have a pop up table.

Sponsorships: \$150/month (coffee included)

Chamber Staff & Board of Directors 2021

Ex-officio members:

Mayor Brian Traugott

Mayor Grayson Vandegrift

Judge-Executive James Kay



EMILY DOWNEY PRESIDENT & CEO



AUSTIN WINGATE BOARD CHAIR



JUSTIN CARROLL BOARD MEMBER VICE CHAIR



CASSIE PRATHER
BOARD MEMBER



JERI HARTLEY
BOARD MEMBER



CHRISTIE ECERKLINE BOARD MEMBER TREASURER



ELAINE BAILEY
BOARD MEMBER



BOARD MEMBER



BRET JONES
BOARD MEMBER



KYLE FANNIN BOARD MEMBER



MICHAEL MOORMAN BOARD MEMBER



LAURIE DOROUGH BOARD MEMBER



THOMAS
DAVENPORT
BOARD MEMBER



TIM CULVER
BOARD MEMBER



BECKY BALDWIN
BOARD MEMBER



JACKIE CECIL BOARD MEMBER PAST CHAIR



WHITNEY DUNLAP BOARD MEMBER

Connect with us.

Follow, Share, Like and Engage in the conversation online.





@WoodfordChamber

2020

Conducted by President and CEO, Emily Downey

Chamber Survey Results

How do you Rate your Overall Chamber Experience?

What is the most important benefit the Chamber can bring your organization?

Would your organization benefit from a Young Professionals or emerging leader group?

I'm interested to learn more.

ted to learn more.

19 Yes
or want
to learn
ted to learn more.

more!

ted to learn more.

Marketing and promotion

Networking and Business Development; Marketing and promotion; Ribbon Cutting and Business Matching; Events/Meetings/Tours/Lunchoons; Workforce Development

Networking and Business Development; Community enhancement through events and recognitions.

Advocacy; Networking and Business Development; Marketing and promotion

Networking and Business Development; Marketing and promotion; Ribbon Cutting and Business Matching; Events/Meetings/Tours/Luncheons

Advocacy; Networking and Business Development; Workforce Development

Networking and Business Development; Marketing and promotion; Events/Meetings/Tours/Luncheons

Networking and Business Development; Marketing and promotion

Networking and Business Development; Marketing and promotion; Ribbon Cutting and Business Matching

Advocacy; Marketing and promotion; Keeping community awareness of our brand high

Networking and Business Development; Events/Meetings/Tours/Luncheons

Marketing and promotion

Networking and Business Development

Networking and Business Development; Marketing and promotion; Bvents/Meetings/Tours, Luncheons

Networking and Business Development

Events/Meetings/Tours/Luncheons

Networking and Business Development; Marketing and promotion; Chamber member incentives/perks/member to member benefits; Economic Development

Networking and Business Development

Advocacy; Networking and Business Development; Marketing and promotion; Economic Development

Marketing and promotion

Marketing and promotion

Networking and Business Development

Advocacy; Networking and Business Development

Economic Development

Networking and Business Development

Advoc

Networking and Business Development; Marketing and promotion; Chamber member incentives/perks/member to member benefits; Events/Meetings/Tours/Lunchcons

Marketing and promotion

Marketing and promotion

Does your organization participate in our Women in Business group?

Does your organization participate in member to member discounts or chamber member incentives like insurance?

What are your greatest workforce challenges today?

No.

No.

No.

No.

No, but I'd like to learn more.

No.

No.

No.

No, but I'd like to learn more.

No.

No.

No, but I'd like to learn more.

No.

Yes!

No.

No, but I'd like to learn more.

Recruitment

Recruitment;qualified/skilled specialities

Rentention; Recruitment

Na

Rentention;Recruitment

Recruitment

Recruitment;qualified/skilled specialities

Recruitment

Recruitment

qualified/skilled specialities

Recruitment

We are direct sales(door to door sales) and COVID has put that to rest and may not have a

future

This just depends, a lot of our jobs require specific credentials

Economic downturn

qualified/skilled specialities

none

None at the moment

Recruitment;My workforce is primarily volunteer based, so continual recruitment....

Recruitment

Remaining healthy

Unsure

qualified/skilled specialities

Rentention

Recruitment

What business segment does your business identify?

ssociation/Non profit

Manufacturing: Agriculture: Restaurant/Hospitality/Tourism; Logistics/Transportation; Government

Retail;Individual/Family

Restaurant/Hospitality/Tourism;Education;Association/Non-profit

Financial Institution

Education

Individual/Family

Restaurant/Hospitality/Tourism

Financial Institution

Restaurant/Hospitality/Tourism

Government

Restaurant/Hospitality/Tourism

Restaurant/Hospitality/Tourism

Government

Retail

....

Education Manufacturing

Individual/Family

Retail

Education

Education

Education

Government

inancial Institution

Restaurant/Hospitality/Tourism;Association/Non-profit

Association/Non-profit

Association/Non-profit

Retail